



**Hewlett Packard
Enterprise**

Partner employee Knowledge Credits quick reference guide

This document is designed for Hewlett Packard Enterprise
Partner employees.

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This document provides a quick reference for what you need to know and resources you can utilize in order to achieve Knowledge Credits that are a requirement for FY2016 HPE Partner Ready specializations, including:

- Simple steps to get started
- Quick access to the full list of qualifying certifications that will ‘greenlight’ your learner status and enable you to help your employer accumulate Knowledge Credits toward 2016 Partner Ready Specialization compliance
- Quick access to the list of Continuous Learning activities and their credit values, which will count toward Partner Ready Knowledge Credits
- Additional information such as tools, support resources, and contacts in case you have questions

Introduction

Customers demand partner employees with up-to-date knowledge and skills year round. A partner holding a Hewlett Packard Enterprise Partner Ready specialist designation means that the employed individuals demonstrate their commitment to improving their skills through a variety of learning opportunities like HPE events, training courses, product introduction webinars, and other learning activities that extend beyond certification. You’ve been investing time and learning in these important activities, and now your partner organization can be acknowledged for these efforts. Specialist designations for FY2016 require earning HPE Knowledge Credits to meet program compliance requirements. You have the freedom and flexibility to select from a long list of qualifying activities that best suit your interests and the needs of your business. New activities will be added throughout the year.

How does my partner employer gain Knowledge Credits?

Three things must be true in order for a Partner company to gain Knowledge Credits for your Continuous Learning activities:

1. You must be qualified:

- a. You must hold a certification on the regional list of eligible certifications. This list of eligible certifications and your certification status can be found on the [My Learning Portal](#).
- b. Generally, this list includes:
 - I. The new HPE Sales Certified – Enterprise Solutions (2016) – HPE’s single certification for enterprise sellers based on leveraging IT Transformation Areas that customers care about most to identify bigger and better deals
 - II. All current HPE Technical Certifications
 - III. Select inactive certifications—so you can gain Knowledge Credits for your employer while undergoing training to upgrade your certification to a current version

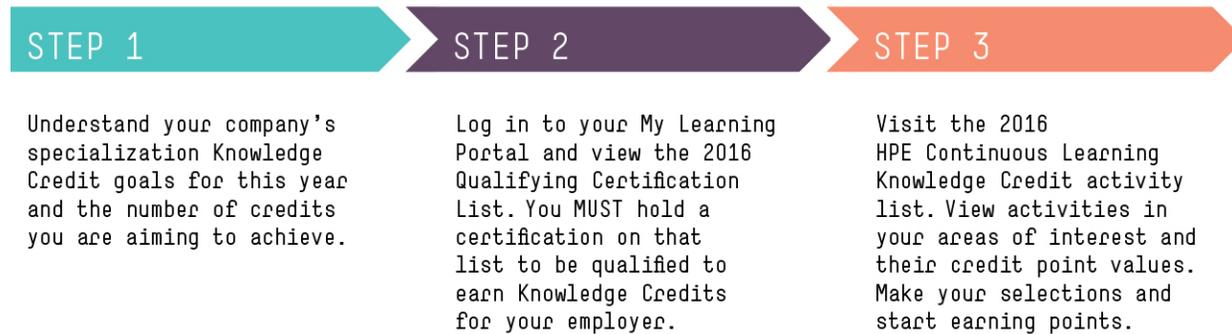
2. You must take an activity that is qualified:

- a. The list of qualified activities is posted on the [My Learning Portal](#)
 - I. This list includes hundreds of items, many of which you are already doing throughout the year

3. Your company must be identified for an HPE Partner Ready Specialization for which the qualified Continuous Learning activity awards Knowledge Credit points:

- a. This could be Partner Ready Silver, Gold, or Platinum Specialization; Rising Star (select regions); or Candidate status
- b. The business unit specializations for FY2016 include server, storage, networking, cloud, and in some regions, services

Getting started



The following simple steps will help a partner employee to get started earning HPE Knowledge Credits

1. Work with your HPE Partner Business Manager (PBM), education (distributor) lead, or your organization's Partner Education Manager to understand your company's Partner Ready Specialization Knowledge Credit goals for this year and the number of credits you would like to achieve.
2. Log in to your [My Learning Portal](#) and view the [2016 Qualifying Certification List](#). You must hold a certification on this list to be qualified to earn Knowledge Credits for your employer. You may already be qualified to start earning Knowledge Credits if you hold one of the certifications on the list.

If you don't hold a qualifying certification yet, you must first receive acknowledgment of your certification achievement in order to start earning Knowledge Credits. No retroactive Knowledge Credits will be awarded.

3. Visit the [2016 HPE Continuous Learning Knowledge Credit activity list](#). This list shows all the activities eligible for Knowledge Credit points. View activities in your areas of interest and their credit point values. Make your selections and start earning points. Return to the list often, since new activities are posted throughout the year.

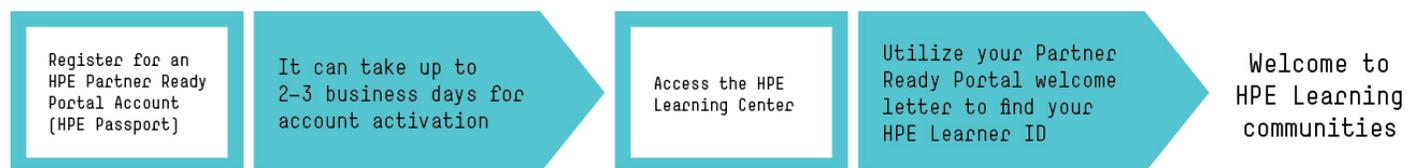
New learners

If you are a new user, you must register with the Partner Ready Certification and Learning program and receive an HPE Learner ID in order to access resources such as the Learning Center and the My Learning Portal, which are your main sources for HPE Partner Ready Certification and Learning.

Get your HPE Learner ID

Your HPE Learner ID is your unique identifier in The Learning Center and your key to HPE Partner Ready Certification and Learning. You will need this ID to register for learning activities and certification exams. The general steps to follow to get your Learner ID are illustrated below.

For more information on how to get started, click [here](#)



LOG ON TO HPE Partner Ready Portal:
partner.hpe.com

"The Learning Center" is accessible via the "Certification & Learning" section of the HPE Partner Ready Portal.

Tools and resources

HPE Partner Ready Portal

The new HPE Partner Ready Portal brings a modern, state-of-the-art experience for partners across the globe that can be customized for the way you work.

The portal provides anytime access from desktop or mobile devices to product, program, pricing, and training information, plus all Partner Ready compensation and incentive offers, as well as demand generation, marketing, and sales support tools. Visit partner.hpe.com/login

My Learning Portal—your personal learning portal

Log in to the [My Learning Portal](#) using your HPE Passport Portal access credentials.

The My Learning Portal is your one-stop resource for managing your personalized training plans, Knowledge Credit activities, professional certifications, and benefits based on your technology interests and expertise.

Partner Learning Management Tool

HPE Partner Education Managers, HPE Partner Portal Administrators, and HPE Champions can utilize the Partner Learning Management Tool to track HPE Partner Ready Knowledge Credit status, certification compliance, and training. The tool also allows your company's Partner Education Manager to review your company's overall status toward achieving selected Knowledge Credit targets for the year.

Partner Education Managers enabled with access can visit mylearninghpe.com to utilize the tool (Training menu -> Partner Learning Management Tool).

Additional support

Question & Answer Guide:

Have questions about the Knowledge Credit program? Start here

[AMS](#)

- Answers to frequently asked questions about the Knowledge Credit program

[APJ](#)

[EMEA](#)

Web & Tools Support:

- Support for Certification and Learning and Learning Center section of the HPE Partner Ready Portal

Please click on the “? Get Support” icon on any [Partner Ready Partner Portal](#) page. This action will engage the best resource to quickly respond to your needs

Other questions

certification-learning.hpe.com

Still have questions? Visit the HPE Partner Ready Certification and Learning homepage for other support options, including email and live chat

- General questions not answered in any of the resource options above may be directed here
-

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